

**BUYER'S PERSONAL PROFILE (Individual)**  
**CONFIDENTIAL INFORMATION**

For the use of

**McLemore & Associates**

710 Chase Tower \* P.O. Box 3725

Longview, TX 75606

903-236-3993 \* 903-236-0899 FAX

breagan@mediator.com

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Date: \_\_\_\_\_  
Name: \_\_\_\_\_ Spouse/Partner: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Home Phone (\_\_\_\_) \_\_\_\_\_ Business Phone (\_\_\_\_) \_\_\_\_\_ Cell Phone: (\_\_\_\_) \_\_\_\_\_  
FAX: (\_\_\_\_) \_\_\_\_\_ Email: \_\_\_\_\_

Present occupation or business: \_\_\_\_\_  
Reason for acquiring a business: \_\_\_\_\_  
How long have you been looking for a business to buy? \_\_\_\_\_  
Prior business experience/education: \_\_\_\_\_  
Have you ever owned a business before? \_\_\_\_\_ If yes, what type? \_\_\_\_\_  
Will anyone assist you in operating the business? \_\_\_\_\_ If yes, relationship? \_\_\_\_\_  
When do you want to take possession? \_\_\_\_\_

**TYPE OF BUSINESS PREFERENCE:**

**Preferred SIC Code**

1. \_\_\_\_\_  
2. \_\_\_\_\_  
3. \_\_\_\_\_

**LOCATION PREFERENCE:**

1. \_\_\_\_\_  
2. \_\_\_\_\_  
3. \_\_\_\_\_

How much cash is available for down payment? \$ \_\_\_\_\_  
When will it be available? \_\_\_\_\_ Source of down payment? \_\_\_\_\_  
Are additional sources of financing in place? \_\_\_\_\_ If yes, please describe: \_\_\_\_\_  
Personal or business estimated Net Worth: \$ \_\_\_\_\_  
Who beside yourself will be involved in the decision to purchase? \_\_\_\_\_

Do you require immediate income? \_\_\_\_\_  
Minimum monthly income required? \_\_\_\_\_

OTHER REMARKS: \_\_\_\_\_

How did you learn of **McLemore & Associates**?

CIRCLE ONE: Ad Referral Yellow Pages Other \_\_\_\_\_

**A PERSONAL OR BUSINESS FINANCIAL STATEMENT WILL BE REQUIRED OF ALL POTENTIAL BUYERS BEFORE RECEIVING FINANCIAL INFORMATION ON ANY LISTING.**

## BUYER'S PERSONAL PROFILE (Individual) CONFIDENTIAL INFORMATION

- Continued -

Assets		Income	
Cash (on hand and in bank)	\$	Salary	\$
Publicly Traded Securities		Dividends & Interest	
Accounts, Loans & Notes Receivable		Bonuses & Commissions	
Cash Surrender Value of Life Insurance		Real Estate Income	
Value of Businesses Owned		Other Income (itemize)	
Home / Real Estate			
Automobiles (How many? _____)			
Household furnishings / Personal Effects		<b>Total Income</b>	<b>\$</b>
Other Assets (itemize)			
<b>Total Assets</b>	<b>\$</b>		
<b>Liabilities</b>			
Notes Payable	\$		
Home Mortgage			
Other Real Estate Liens			
Other Liabilities (itemize)			
<b>Total Liabilities:</b>	<b>\$</b>		
<b>Net Worth:</b>	<b>\$</b>		

Have you ever filed bankruptcy? \_\_\_\_\_ Yes \_\_\_\_\_ No      If so, when? \_\_\_\_\_

What type? \_\_\_\_\_ Chapter 7    \_\_\_\_\_ Chapter 11    \_\_\_\_\_ Chapter 13

Describe the circumstances: \_\_\_\_\_

Any money judgments or foreclosures against you? \_\_\_\_\_

**The undersigned hereby acknowledges and certifies that the preceding information is true and correct to the best of his/her knowledge.**

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Social Security #: \_\_\_\_\_

Social Security #: \_\_\_\_\_

Birth Date: \_\_\_\_\_

Birth Date: \_\_\_\_\_